

## Message Text

CONFIDENTIAL

PAGE 01 BONN 11837 191008Z  
ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 /026 W  
-----112263 191012Z /21

O 190956Z JUL 77  
FM AMEMBASSY BONN  
TO SECSTATE WASHDC IMMEDIATE 9909  
INFO AMEMBASSY BRUSSELS IMMEDIATE  
USMISSION GENEVA IMMEDIATE

C O N F I D E N T I A L BONN 11837

EXDIS

FROM WOLFF FOR STR AMB STRAUSS, KELLY, FEKETEKUTY

PASS WHITE HOUSE FOR AMB OWEN; NSC FOR HORMATS

USEEC FOR AMB HINTON; USMTN

E.O. 11652: GDS  
TAGS: ETRD, EEC  
SUBJ: FOLLOW-UP TO STRAUSS BRUSSELS VISIT

1. FOLLOWING ARE COMMENTS ON HINTON CABLE. DENMAN  
CORRECT ABOUT GOOD SPIRIT OF TIDEWATER TALKS. JANUARY  
1, 1978 DATE FOR TABLING OF OFFERS WAS REAFFIRMED,  
AS WAS AGREEMENT TO NOVEMBER 1, 1977 TABLING OF  
REQUESTS FOR AGRICULTURAL TARIFFS AND ALL NON-TARIFF  
MEASURES. DENMAN REFUSED TO AGREE TO OCTOBER 1  
TARIFF FORMULA DATE OR DECEMBER 15 CODE DATE BECAUSE  
HE SAID THIS SCHEDULE DICTATED BY USG COULD NOT BE  
PRESENTED TO MEMBER STATES AS FAIT ACCOMPLI AND  
MISSING EARLIER DATES WOULD PUT INTO QUESTION JAN 15  
DATE. US SIDE STATED SUB-PHASE TIMETABLE SHOULD BE  
MAINTAINED.

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2. ON SUBSIDIES CODE, DENMAN MISUNDERSTANDS  
SOMEWHAT. US DID NOT ABANDON CODE APPROACH BUT SAID  
THIS COULD BE PURSUED BY AGREEMENT ON KEY SUBJECTS,  
EACH OF WHICH WOULD BE FOLDED INTO A CODE.

3. ON TARIFF CUT, US SIDE INSISTED THAT SUBSTANTIAL

CUT BY A SINGLE FORMULA WAS THE ONLY WORKABLE AND WORTHWHILE APPROACH. IT WOULD BE IMPOSSIBLE TO GO ABANDON FORMULA APPROACH AND HAVE A SUCCESSFUL SUBSTANTIAL NEGOTIATION IN ANY REASONABLE TIME. ITEM-BY-ITEM APPROACH TOTALLY UNWORKABLE.

4. FULL REPORTING CABLE IS BEING PREPARED IN WASHINGTON ON TIDEWATER TALKS.

5. SUGGEST CULBERT INFORM D. G. LONG OF PROGRESS AND PROBLEMS IN TALKS.

6. TALKS IN LONDON WITH EDMUND DELL, ROBIN GREY, SIR JOHN HUNT, ETC., PROMISING, ALTHOUGH SUBSTANTIAL LIBERALIZATION CERTAINLY NOT CLOSE TO DEPT OF TRADE HEARTS. THEY WILL TRY TO HELP MOVE MTN ALONG, HOWEVER. REPORT BEING PREPARED BY AMEMBASSY LONDON.

7. WE ARE TALKING IN GENERAL TERMS TO MEMBER STATES, AVOIDING DETAILS ABOUT STRAUSS-COMMISSION AND TIDEWATER TALKS, BUT CONTINUE TO BELIEVE DIRECT CONTACTS WITH MEMBER STATES CRUCIAL.

8. BELIEVE MORE ADVANCE NOTICE TO CIVIL SERVANTS WOULD HAVE UNDERCUT STRAUSS-COMMISSION RESULTS OF JULY 11.  
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9. RIVERS WILL TRAVEL TO ROME THURSDAY FOR DISCUSSIONS WITH ITALIAN OFFICIALS.  
STOESSEL

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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
**Concepts:** MEETING AGENDA, AGREEMENTS, VISITS, MEETINGS, TARIFFS  
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**Copy:** SINGLE  
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**Decaption Date:** 22 May 2009  
**Decaption Note:** 25 YEAR REVIEW  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1977BONN11837  
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**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
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**Review Markings:**  
Margaret P. Grafeld  
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